

BENEFITS FROM POLICY ACTORS EMBEDDEDNESS FOR THE DESIGN OF SUSTAINABLE TOURISM INDICATORS. THE CASE OF ANDALUSIA.

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Abstract:	<p>An effective management by Tourism Governments needs tools for measuring the impacts of the tourism activities. Systems of indicators are widely used tools for tourism policies and sustainability management. The institutional embeddedness of the system of indicators and the dialogue between indicator creators and policy actors have been identified as beneficial for the usability profile of systems of indicators. However, this is not a common situation and the complexity of sustainability analysis requires inter- and trans-disciplinary methodologies that can capture multiple perspectives. This research presents a case study of a tool for monitoring policies: the System of Indicators for Sustainable Tourism Development of Andalusia (SISTA), that was developed by an interdisciplinary group of 15 experts, from the Regional Government itself and from academia. Policy actors were not only embedded in the design of the SISTA, but they were part of the group of creators. This group jointly replied to the policy requirements presenting solutions that can be reproduced in other measurement systems, in general, and in tourism sustainability, in particular.</p>

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Abstract:

An effective management by Tourism Governments needs tools for measuring the impacts of the tourism activities. Systems of indicators are widely used tools for tourism policies and sustainability management. The institutional embeddedness of the system of indicators and the dialogue between indicator creators and policy actors have been identified as beneficial for the usability profile of systems of indicators. However, this is not a common situation and the complexity of sustainability analysis requires inter- and trans-disciplinary methodologies that can capture multiple perspectives. This research presents a case study of a tool for monitoring policies: the System of Indicators for Sustainable Tourism Development of Andalusia (SISTA), that was developed by an interdisciplinary group of 15 experts, from the Regional Government itself and from academia. Policy actors were not only embedded in the design of the SISTA, but they were part of the group of creators. This group jointly replied to the policy requirements presenting solutions that can be reproduced in other measurement systems, in general, and in tourism sustainability, in particular.

Key words: Policy actors, sustainability, measurement, system of indicators, tourism.

1. INTRODUCTION

Tourism has been one of the fastest growing industries in the last years. Following six decades of consistent growth, tourism in 2019 was acknowledged as one of the world's most important economic sectors (OECD, 2020). Tourism has also been one of the most affected sectors by the unparalleled and fast-evolving COVID-19 health crisis (UNWTO, 2020a). The UNWTO estimates that international tourist arrivals could decline from 58% to 78% in 2020 (UNWTO, 2020b).

The steady increase of tourism activity already evidenced the important challenge of making this development compatible with a sustainable model (Butler, 1999), but, the 2020 severe drop of tourism activity has revealed the previously envisaged risks with severe implications on the business models of tourist destinations and the economic, social and environmental impacts that they will generate (Gallego & Font, 2020). In this context, the development of tourism strategies and policies based on the principles of sustainability emerges with growing prominence as a key policy issue for tourism (UNWTO, 2020a).

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3 Tourism activities have important positive and negative impacts on the economy, the
4 environment and the society. An effective management by Tourism Governments needs
5 tools for measuring these impacts and and hence Tourism Governments need to put in
6 place organizing structures for exploiting the data already available and for more
7 effective data production, management and integration (UNWTO, 2020a; Gretzel et al,
8 2015). There are several initiatives, official frameworks and proposals aiming at
9 conceptualising tourism sustainability and providing tools for its assessments (Niavis et
10 al., 2019). The UNWTO “Statistical Framework for Measuring Sustainable Tourism”
11 (UNWTO, 2016), with coverage for economic and environmental statistics, the UNWTO
12 INSTO initiative (UNWTO, 2018), delineating generic areas that need to be monitored,
13 and the European Tourism Indicator System (ETIS) initiative (European Commission,
14 2016) endorsed by the European Commission are the official proposals closer to the
15 research we develop in this paper.
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23 Academic research related to sustainability measurement has grown exponentially in
24 recent years. However, far too often this effort has not been linked to governance
25 (Holman, 2009), and this is one of the major fields of research that needs practical
26 contributions: the real link between the use of the indicator and policy change (Innes &
27 Booher, 2000).
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31 This lack of connection might be due, partly, to the fact that many of the experiences
32 that have been developed from a purely scientific approach tend to underestimate the
33 importance of the political dimension (Rametsteiner et al., 2010) and, on the other hand,
34 the academic approach has considered that the participation of the policy actors creates
35 biases and impose subjectivity in the measurement (Tanguay, Rajaonson & Therrien,
36 2013). However, the dialogue between academics and policy actors can complement
37 each other and favours the use of indicator systems as a tool for destination
38 management that is scientifically valid and operational for decision-making (Tanguay,
39 Rajaonson & Therrien, 2013), as evidence from the SISTA has demonstrated.
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45 The performance of indicators as policy tools is co-dependent of the institutional
46 embeddedness of the indicators highlighting the importance of dialogue between
47 indicator creators and policy actors for the better usability profile of indicators (Bauler,
48 2012). In this research, we present a case study where policy actors were fully
49 embedded and actually formed part of the group of creators (SISTA WG), together with
50 the authors of this paper.
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55 The purpose of this research is to evidence how policy actors influenced the success of
56 the design and implementation of a system of indicators for managing the sustainability
57 of tourism: the SISTA. This approach is one of the main contributions of this paper, which
58 can serve as a reference to any tourist destination that seeks the creation of a
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3 measurement system with a practical vocation and to the scientific community for the
4 integration of the policy needs to the theoretical approaches.
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7 The rest of the paper is as follows; Section 2 describes the methodology employed by
8 this research, provides an overall description of the case study and of the development
9 of the SISTA. In Section 3 we present the main results of the different stages of the
10 process of developing the SISTA and how policy actors requirements were integrated.
11 Finally, the paper ends up with the discussion and conclusions in Section 4.
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15 **2. MATERIAL AND METHODS.**

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18 **2.1 Overview.**

19 This research is a descriptive case study. What makes case study research distinct from
20 experimental studies is that the case study is investigated in context and examined in its
21 "real world setting" (Yin, 2014). The approach to this case study is descriptive, as we
22 provide a description of the development of the SISTA, analysing the sequence of events
23 after a certain amount of time has passed and describe its different characteristics in its
24 context (Gerring, 2004). This strategy provides an "all-encompassing method" for
25 systematically studying and describing a phenomenon (in this case, the definition and
26 implementation of SISTA) within a real-life context (Yin, 2014).
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32 Case studies are so extensively used in tourism research that it appears that its
33 justification is no longer deemed necessary (Beeton, 2005). Case study is not only
34 frequently used but also a highly useful and much needed approach in tourism research
35 (Xiao & Smith, 2006).
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39 We highlight some aspects of the case study that support its use as a valid
40 methodological tool in tourism research and for this specific research (Beeton, 2005): 1.
41 Can illustrate the complexities of a situation by recognizing more than one contributing
42 factor; 2. Shows the influence of personalities and politics on an issue and 3. Can
43 illuminate a general problem through examination of a specific instance.
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48 We analyse the development of the SISTA accounting, among other "real world" factors,
49 for the specific period in which it was implemented (at the beginning of a mandate
50 period: 2012 -2014), and the territory for which it was defined (Andalusia Region in
51 Spain). The study's research question aligns with the methodology, as it develops a
52 "how" question as a rationale for a single unit case study: How has the implication of
53 policy actors in the design and implementation of the system of indicators influenced its
54 success?
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3 The analysis does not, however, focus solely on the individual case of SISTA, but offers
4 the wider perspective of investigating and describing the perceived benefit of the
5 implications of the policy actors in the design and implementation of a system of
6 indicators for tourism sustainable development. The goal, therefore, is to expand and
7 generalise theories (analytic generalisation) and not to extrapolate probabilities
8 (statistical generalisation) (Yin, 2014).
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13 With this aim, this paper presents a case study developed in Andalusia tourist
14 destination. Andalusia is a Spanish region located at the South of the Iberian Peninsula,
15 with a territory of 88 thousand square kilometers and a population of 8 million residents.
16 There are various factors that worked as catalysts for the creation of the Indicators
17 System for Sustainable Tourism Development in Andalusia for the evaluation of policies:
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21 1. The major relevance in both absolute and relative terms of tourism in the Andalusian
22 economy. Andalusia receives more international tourists than countries such as Thailand
23 or the whole of Oceania, and more than three times than Argentina and the Dominican
24 Republic. In 2019 Andalusia received a total of 12.4 million international tourists and the
25 tourism sector accounted for 13% of Andalusia's GDP (Junta de Andalucía, 2019).
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29 2. The substantial statistical development of Andalusia, with a capacity for creating its
30 own statistics for both the tourism sector and other economic sectors with high levels
31 of complexity. In the case of input-output tables Andalusia has developed them since
32 1975 (Cuadrado, 1980) and Tourism Satellite Account since 2000 (Junta de Andalucía,
33 2006).
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37 3. Delegated powers in terms of tourism policy that has played in favour of development
38 for organisations and tools to manage and monitor tourism.
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42 By virtue of the full delegated powers of Spanish Regional Governments for tourism
43 policy, in 2015 the Region of Andalusia started to define a new General Plan for the
44 period 2016-2020. One of its goals was to provide for a monitoring tool that could follow
45 up short term and medium term results of policy actions. This document was the
46 “General Plan for Sustainable Tourism of Andalusia, Horizon 2020” (Junta de Andalucía,
47 2016a). Previously, the Tourism Regional Government identified as a priority the
48 evaluation of policies and the creation of a system of indicators allowing the integration
49 of the complex reality of Andalusia tourist destination and its evolution towards
50 sustainability. In the rest of this section we describe the process followed for its
51 definition.
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58 **2.2. SISTA working group (SISTA WG)**

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The SISTA was developed by an interdisciplinary group of 15 experts with a long trajectory (more than 10 years) in the field of Tourism, from the Regional Government itself and from academia. In the process of selecting the experts, one priority was to integrate persons with previous experience in research and projects related with tourism and, especially, with tourism sustainability. Another important skill was the knowledge of the reality and the specificities of the Andalusian tourism sector. There are many examples of high level tourism-related academic experiences carried out by Andalusian experts, also the public bodies of the Tourism Regional Government count with permanent staff with a long trajectory in statistics and development of plans. The high level of expertise in Andalusia favoured that most experts selected were based in Andalusia.

The different areas of expertise for this team ranged from Economics, Geography, Graphic Design, Information Technology, Marketing, Applied Mathematics and Statistics (table 1). The goal was to build a heterogeneous group in order to integrate different profiles (policy actors versus academics and producers of statistics versus users) with the aim of creating synergies and concurrence areas for the definition of an agreed model for the measurement of sustainability linked to Andalusia tourism policy. Therefore, the SISTA WG integrated the approach of academics, policy actors and officials in order to be scientifically sound and valid for decision-making. It aims for scientific and social legitimacy (Tanguay, Rajaonson & Therrien, 2013). In addition, the institutional embeddedness played in favour of the usability of the system.

Table 1. Working group composition.

Area of expertise	Number of people	Regional Government / Academia
Economics	3	Regional Government - Policy actors
Geography	1	Academia
Graphic Design	1	Regional Government- officials
Information Technology	4	Academia
Marketing	1	Academia
Applied Mathematics	2	Academia
Statistics	3	Regional Government- officials

Source: Authors.

This multidisciplinary approach proved to be positive in order to avoid mistakes such as partial views of the tourism system too simplistic, too complex system requiring a high

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3 level of expertise by the end users (policy actors, politicians, media, general public) or
4 theoretical model not well adapted or not supported by the statistical development.
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7 The process followed by this team was Group Decision Making (GDM), by generating
8 multiple interactions among its members in order to reach a final decision. Previous to
9 the GDM, all the members were aware of basic information, related research and
10 relevant international guidelines and recommendations (United Nations, 2010) and the
11 “General Plan for Sustainable Tourism of Andalusia, Horizon 2020” (Junta de Andalucía,
12 2016a) draft document available at that moment. Each member approached the
13 decision process from a different perspective, but they all had a common interest in
14 reaching agreement on selecting the best options (Roubens, 1997).
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20 GDM development involved two different processes: First, the moderator selected the
21 main ideas identified by the GDM as solutions to the topic, and then the GDM entered
22 in a process of consensus until a sole solution was selected (Cabrerizo et al., 2010). For
23 the SISTA WG, the selection process involved a dynamic and iterative exercise
24 coordinated by a moderator (one of the authors of this paper) that was aware of the
25 consensus degree and was in charge of trying to reach the maximum level of agreement.
26 The method was to reduce the number of members left out of the agreement in each
27 iteration (Cabrerizo et al., 2010). During the meetings (a total number of 8 rounds) the
28 members expressed, discussed and adjusted their preferences to finally reach a
29 consensus with an acceptable level of agreement (at least $\frac{3}{4}$ of the experts accepted the
30 idea as the best solution). Every individual preference was integrated within the
31 selection process in order to construct a collective solution.
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38 The expectation was that the group could reach the maximum level of agreement before
39 implementing the selection process. At the end of each interaction round, the members
40 had information on how far or how close the group was to reach the consensus, which
41 were the most controversial topics and the different preferences related to those topics
42 with more level of disagreement (Pérez et al., 2013).
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47 **2.3. Methodological phases.**

48 The development of the works carried out by the SISTA WG is based on a creative,
49 collaborative and oriented towards policy actors participation, who are involved from
50 the first stages of the SISTA design. This functioning allows taking advantage of their
51 experiences and needs in order to make a proposal for sustainability measurement
52 applied to decision making.
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56 The methodology is based on a multidisciplinary, iterative, incremental and reflective
57 process of four phases: understand, design, communicate and test. Table 2 summarises
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the sequence of methodological phases. It also articulates key insights gained at each phase, and how the outcomes generated lead each phase onto the next.

Table 2. policy actors design process.

Phases	Goals	Use for policy actors	Outcomes informing the next phase
1. Understand	Identifying the dimensions integrating the concept of sustainability	There must be a clear correlation between the process of defining the concept from a strictly theoretical point of view and the design of a feasible System of Indicators with a more practical purpose.	Identify key aspects to be measured
2. Design	Determine the structure of the System and selection of indicators based on the theoretical framework diseñado en la fase anterior	Positive relationship between the cost and the volume, quality and utility of the information that is collected.	2 challenges identified for its usability for policy actors: synthesise information and easy to understand
3. Comunicate	Definition of a visual identity and communication strategy.	The System should be easy to construct by the policy makers.	User friendly visualization of results.
4. Test	Elaboration of a pilot experience to study the feasibility of the SISTA.	The measurement needs to be understood as a process in continuous evolution.	Adjustment based on the pilot experience.

Source: Authors.

The group of 15 experts (SISTA WG) were working on the first three stages during one year (June 2012 - June 2013), and the last stage one was carried out by officials of the Regional Government (both authors belonged to this group) during the following year (September 2013 - September 2014). This sub-group, who would be in charge of its maintenance in the future, shared the results with the rest of the group and the adjustments were agreed upon by applying the procedure described above.

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3 The need of a monitoring and diagnosis tool for policy purposes was the reason for the
4 creation of SISTA. This was a requirement that policy actors presented at the beginning
5 of the planning process with a clear commitment from their side, which was a critical
6 element in the success of the performance measurement system (Franceschini et al.,
7 2007).
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11 The **Understand phase** pursued identifying the dimensions integrating the concept of
12 sustainability that the draft of the planning document "General Plan for Sustainable
13 Tourism of Andalusia, Horizon 2020" (Junta de Andalucía, 2016a) had defined.
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17 In the definition of SISTA structure the policy actors required a high correlation with the
18 theoretical concept of sustainability in the tourism-planning framework (Junta de
19 Andalucía, 2016a), where sustainability was defined in an integral way by six main
20 principles: 1. Sustainability as a way of defending local values (natural, cultural,
21 ethnographic, landscape, etc.), since these values represent the various forms of
22 tourism activity, 2. Sustainability as an efficient and fair way of producing tourism
23 services, which must promote the development of the business ecosystem, ensuring the
24 profitability and competitiveness of businesses that manage tourism products, with
25 particular emphasis on the stability and quality of employment, 3. Sustainability as a
26 means of governance based on transparency, participation and joint decision-making,
27 where subsidiarity and public-private and public-public cooperation characterise
28 decision-making, 4. Sustainability as a means of territorial cohesion, so that the tourism
29 activity contributes to balanced development in the various territories of Andalusia, 5.
30 Sustainability as a social means of appropriating the tourist activity for citizens and 6.
31 Sustainability as a continuous means of investigation, development and innovation.
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33 This definition of sustainability is fully compatible with the one by the World Tourism
34 Organization (WTO, 2015): "tourism that takes full account of its current and future
35 economic, social and environmental impacts, addressing the needs of visitors, the
36 industry, the environment and host communities". It integrates not only the basic
37 dimensions of sustainability defined by the WTO (economic, social and environmental),
38 but a broader and more detailed definition.
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48 The SISTA WG analyzed each principle of the concept of sustainability included in
49 tourism planning and defined the key aspects that should be measured. After this, the
50 SISTA WG developed the **Design phase** identifying the key aspects that the System
51 should contain to later carry out the selection of indicators responding to the basic
52 principles of sustainable tourism, taking into account the idiosyncrasy of the territory
53 (Andalusia Region).
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58 Once the basic principles of sustainable tourism are properly integrated for political
59 purposes, the uniqueness of each territory legitimises that each region can have its own
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3 indicators (Tanguay, Rajaonson & Therrien, 2013; Sharpley, 2000). It is not feasible to
4 measure the dimensions of sustainability and take into account the uniqueness of the
5 territory with only few indicators but for a practical, flexible and operational model,
6 there should not be an excessive number of indicators. The optimal number of indicators
7 is an open debate without a clear answer, because it is dependent on the complexity of
8 the concept to be measured and on the degree of coverage of the indicators for the
9 different aspects integrating this concept (Gallego & Font, 2019). The number of
10 indicators will be lower if we have adequate and exact information on the concept to be
11 measured, otherwise the combination of two or more indicators will be necessary. The
12 number of indicators is a critical element for any system of indicators and its survival as
13 a tool.
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20 The survival of the system of indicators through the planning process and beyond was
21 discussed from the beginning with awareness that collecting data can be expensive, not
22 only for the first exercise of definition but for its calculation over the time. The cost-
23 effectiveness and the capacity for repeated measurement are included by Hezri (2004)
24 within the longevity criteria affecting the tools assessing sustainability and developing
25 indicators. Policy actors accounted for this issue requesting a positive relationship
26 between the cost and the volume, quality and utility of the information that is collected.
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31 Information is often not systematically kept and often lacks the continuity needed to
32 allow trend analysis. Sometimes data gathering methodologies change thus
33 complicating data interpretation and uniformity (Hezri, 2004). Accounting for this
34 difficulty, SISTA WG decided that, whenever possible, indicators should be calculated
35 using information from official bodies producing statistics that do not usually present
36 this threat and, in addition provides many other advantages such as harmonisation of
37 definitions and methodologies (United Nations, 2014). The standards-based framework
38 can further support the credibility, comparability and outreach of various measurement
39 and monitoring programmes pertaining to sustainable tourism (UNWTO, 2016).
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45 Once the structure of the system and the indicators were selected, the **Communicate**
46 **phase** was focused on the definition of a visual identity and communication strategy
47 including a user friendly visualization of results.
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51 The SISTA WG made the decision not to limit the number of indicators. However, policy
52 actors considered that the quantity of information collected by the indicator system can
53 become an obstacle to the use of this information as a decision-making tool, and it is
54 necessary to present the data in a concise and holistic way to support decision making
55 (Gallego & Font, 2019). The solution adopted by the WG was to incorporate composite
56 indicators to the SISTA, as they are recognised as a standard policy-maker approach that
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3 may help to support political decisions and that can be simplified for public
4 understanding (Tanguay, Rajaonson & Therrien, 2013).
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7 The use of composite indicators, and the focus on the target audience with a user-
8 friendly interface design with elements easy to interpret and understand by the end
9 users are important contributions of the SISTA as a performance tool. The ability to
10 provide an overall assessment of developments in the subject at hand, in a way that can
11 be easily interpreted and communicated to the intended target audience are key
12 components of a performance tool (Miola & Schiltz, 2019).
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17 The design and communicate stages allowed the methodology of the SISTA to account
18 for Important aspect of a set of indicators (Newton, 2001; Franceschini et al., 2007; Innes
19 & Booher, 2000; Kitchin et Lauriault & McArdle, 2015): a) To diagnose the cause of the
20 problem; b) To measure the impact of the potential solution; c) To assess whether a
21 phenomenon is being transformed in the way desired or has reached a designated
22 threshold or target; d) To provide evidential feedback loops that can be used to identify
23 gaps between performance and expectation; e) To formulate new interventions; f) To
24 set new (absolute or relative) goals and targets.
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29 For the last stage, SISTA WG decided to test the system with real data. **Test phase** aimed
30 at elaborating a pilot experience to study the feasibility of the SISTA and collect feedback
31 from officers involved in the calculation and from policy actors as end users. Officers
32 created a Minimum Viable Product and a prototype in order to test whether SISTA
33 fulfilled the requirements of the different stakeholders involved (Baldassarre et al.,
34 2017). This experience led the SISTA WG to consider the balance between desirability,
35 feasibility, viability and sustainability (Baldassarre et al., 2020) by revising the coverage
36 obtained with the available sources of information at the moment, and search for
37 possible solutions for those aspects not sufficiently covered and by testing its usability
38 by policy actors for their decision making activities.
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45 In the following section we explain the solutions decided by SISTA WG and how the
46 requirements of the policy actors were integrated and developed for each phase.
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49 **3. DECISIONS AND RESULTS.**

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52 During the **Understand phase** it was necessary to identify the dimensions integrating
53 the concept of sustainability defined for the General Plan. To respond to this
54 requirement, the SISTA WG established three levels of analysis. The first and most
55 general defined the "key areas" that offer an integral vision of the destination. The
56 second level of analysis identifies "key themes" within the previously defined "key
57 areas". In the third level of analysis, finally the individual simple indicators are included.
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4 The 7 key areas are: governance, territory, vulnerability, profitability, diversification,
5 quality and technology.
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9 Governance: as an evaluation of the performance of the government in terms of
10 creating networks that foster collaboration among stakeholders, of the participation of
11 the residents and private sector in the policy making of the destination and of the
12 efficiency of the administrative processes.
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16 Territory: assessing territorial cohesion, human pressure, environmental quality,
17 environmental protection, use of natural resources, transport and housing and
18 environmental awareness.
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21 Vulnerability: monitoring the state of susceptibility of the Andalusian tourism sector to
22 environmental, economic or social stress. Even if this concept is usually assessed under
23 the focus of the natural environment or of natural disasters, it also applies here to
24 economic and social sustainability.
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28 Profitability: measuring tourism as an economic sector, including income generation,
29 employment and multiplier effect.
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33 Diversification: evaluating the available resources susceptible to being used as tourism
34 assets.
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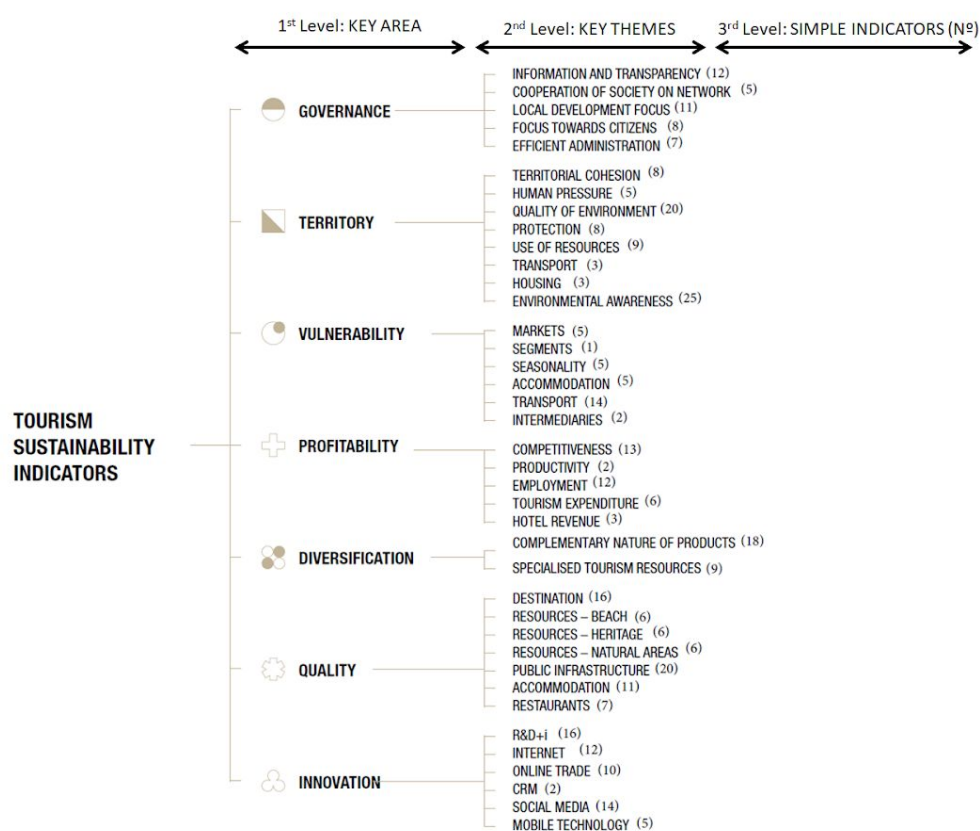
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38 Quality: assessing the destination as a whole, the different resources (beaches, natural
39 areas, cultural heritage...), the infrastructures and the accommodation and restaurant
40 subsectors.
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43 Technology: evaluating the level of penetration of ICT in the tourism sector as a whole
44 in favour of destination sustainability.
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48 The aim was not to have a direct correspondence of these seven key areas with the 6
49 principles defining the theoretical concept of sustainability in the tourism-planning
50 framework (Junta de Andalucía, 2016a, 2016b), that would have been very restrictive,
51 but to reach a final set of indicators that cover those 6 principles that integrates the
52 fundamental pillars of tourism sustainability (economic, environmental and social), as
53 defined later on by international recommendations (UNWTO, 2016; European
54 Commission, 2016). The definition of the 7 key areas is a key finding of the SISTA and are
55 still valid nowadays: it incorporates those new aspects integrated in the tourism policy
56 and identified as essential for the sustainability of Andalusian tourist destination.
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The **Design phase** aimed at designing the structure of the system and selecting indicators based on the theoretical framework identified in the planning document (Junta de Andalucía, 2016a). The figure 1 represents the structure of SISTA including an enumeration of key areas and key themes. However, given the large number of simple indicators included in the system (348), it has not been possible to include them in the figure and we have only included (in brackets) the number of them included in each key theme. A detailed description of the indicators included can be found in the document (bilingual version Spanish / English) “Sustainable Tourism Development Indicator System for Andalusia” (Junta de Andalucía, 2016b).

Figure 1. Structure of SISTA.



Source: Authors, based on Junta de Andalucía (2016b). In brackets, the number of simple indicators.

The SISTA WG ended up defining 348 simple indicators which responded to the policy actors requirement of interpreting the complex reality of tourism and integrating the multiple dimensions of sustainability as defined in the planning document. The SISTA WG understood that the practical application should guarantee the availability of data for the calculation of the required indicators (Lozano-Oyola et al., 2019; Torres-Delgado & Palomeque, 2014) and hence supported the preferable use of official data. The substantial statistical development of Andalusia, with a capacity for creating its own

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3 statistics for both the tourism and other economic sectors, has played in favour of the
4 feasibility and continuity of the system. The lack of available data is one of the main
5 identified problems for the implementation of system of indicators (Interreg
6 Mediterranean MITOMED+, 2019; Tudorache et al., 2017), but the availability of data
7 for tourism and other sectors has allowed the SISTA WG to integrate a broad definition
8 of sustainability which requires the combination of very diverse information.
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13 In addition, the preferable use of official data played also in favor of budgetary
14 constraints, that concerned policy actors. Practical implementation constraints were
15 present throughout the whole process. Budgetary restrictions were discussed from the
16 beginning with awareness that collecting data can be expensive, not only for the first
17 exercise of definition and calculation of the SISTA, but also with respect to its survival
18 through the planning process and over the time. The cost-effectiveness and the capacity
19 for repeated measurement are included by Hezri (2004) within the longevity criteria
20 affecting the tools assessing sustainability and developing indicators.
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25 During the design process, together with budgetary restriction, human resources
26 capacity is also identified as a technical issue within the implementation constraints for
27 sustainability measurement (Kitchin, Lauriault & McArdle, 2015; Hezri, 2004). For the
28 case of the working team of the SISTA, the human resources capacity was, for its initial
29 definition, one of its main strengths, however, meeting the needs for monitoring
30 planning requires officials to achieve a balance between fulfilling immediate
31 administrative tasks and the demand for more 'research-oriented' or long term
32 planning. While capacity existed, officials were often fully engaged with more 'on-the-
33 ground' practical obligations (Hezri, 2004). The unbalanced dimension of human
34 resources capacity hindered the medium and long term correct updating and
35 maintenance of the SISTA.
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43 Human resources were also required for the need of annual updates by the policy actors,
44 in order to monitor the progress towards sustainability. Despite this limitation, the
45 production of timely information, produced regularly and reported with minimal delay
46 is a common requirement for drawing insights that can be utilized to change present
47 practices to ensure future desired outcomes (Kitchin, Lauriault & McArdle, 2015). In
48 addition, when the context is dynamic, it is more difficult to identify a correlation
49 between past and future results. For that reason, the more the context is dynamic, the
50 more crucial it becomes for the information to be timeliness (Shankaranarayan et al.,
51 2003). Therefore, policy actors should ensure that they provide for balanced budgetary
52 and personal resources in order to develop and maintain tools to measure sustainability.
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59 Another key finding of the SISTA came from the requirement of the policy actors for an
60 uncomplicated interpretation of the information provided but without limiting the

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3 number of areas, themes and indicators for measuring sustainability. Hence, in
4 **Communicate phase**, the SISTA WG identified two solutions: 1. The model was simplified
5 for the adaptation to the policy formulation approach that demanded a condensation
6 of the initially available data and the WG opted for the use of composite indicators and
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8 2. The adaptation of the System to the end users with a user friendly and intuitive
9 interface for the presentation of results.
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13 Composite indicators are useful when the quantity of information collected by the
14 indicator system can become an obstacle to the use of this information as a decision-
15 making tool, and it is necessary to present the data in a concise and holistic way to
16 support decision making (Gallego & Font, 2019). Composite indicators are recognised as
17 a standard policy-maker approach that may help to support political decisions and that
18 can be simplified for public understanding (Tanguay, Rajaonson & Therrien, 2013).
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23 The choice of the aggregation method used must be determined by the practical
24 application and the desired utility of the composite indicator (Lozano-Oyola et al., 2019).
25 In the SISTA case, the objective was not only to design a composite indicator that
26 facilitates communication and interpretation by any user, but also to allow policy actors
27 to work with different scenarios, from the weak sustainability (accepting that poor
28 results in one sustainability dimension can be compensated with better results in
29 different dimensions), to strong sustainability that prevents compensation between the
30 indicators of the dimensions evaluated, always taking the worst possible value. Between
31 both extreme scenarios, the user can choose mixed scenarios with different degrees of
32 compensation. This was the preferred solution applauded for policy actors as it allows a
33 more flexible tool to simulate different tourism policy alternatives. This approach led
34 the group to a multi-criteria, double-point method. This method has been applied
35 globally to measure sustainability (Cabello, et al., 2014, 2018), in tourism it has been
36 used to measure sustainable limits to growth in tourist destinations (Jurado et al., 2012)
37 and to the analysis of tourism vulnerability of destinations for commercial decisions of
38 airlines (Gallego & Font, 2019).
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47 Most of the examples using composite indicators for measuring tourism sustainability
48 have opted for the Equal Weight method (Blancas et al., 2010; Castellani & Sala, 2012;
49 Torres-Delgado & Palomeque, 2018; Twining-Ward & Butler, 2002) mainly due to the
50 lack of previous experience or consensus on what factors make tourist destinations
51 more or less sustainable. In this sense, the case of the SISTA presents a contribution in
52 this respect proposing a weighting system based on the three levels in which the system
53 is structured: the weight of each individual indicators in the key theme in which they are
54 integrated, the weight of each key theme within each key area and finally, the weight of
55 each key area in the global composite sustainability indicator.
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3 There are different stages in the elaboration of composite indicators (OECD, 2008;
4 Nardo et al., 2005). The weighting assignment was a relevant one with active
5 participation of different stakeholders. The 348 individual indicators were weighted by
6 officials, members of the SISTA WG, that actually did the calculations based on the
7 suitability and availability of information for the correct measurement of the final
8 concept, on the direct or indirect measurement, or on the partial or complete
9 measurement. In some cases, indicators are indirect in nature because the underlying
10 phenomenon of interest is intangible or not directly observable (Kitchin, Lauriault &
11 McArdle, 2015). For example, the number of second houses can be used as a proxy for
12 rented private accommodation. In other cases, the cost of generating new data is too
13 high, so the decision was to include surrogate variables from pre-existing data sets. For
14 example, many indicators were calculated using hotel surveys while the indicator
15 related to the whole accommodation sector. Depending on the degree of approximation
16 to the final concept, each indicator was given a weight (Likert scale applied: 1 = indirect
17 and partial indicator; 2 = direct but partial indicator or indirect but complete indicator;
18 3 = direct and complete indicator).

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27 The key themes were weighted by 90 tourism experts, not belonging to the SISTA WG,
28 with knowledge of Andalusia as a tourist destination, using an online survey. These
29 experts were asked to value each key theme with respect to its importance in the
30 valuation of each key area for Andalucía (Likert scale applied: 0 = No impact; 1 = Very
31 small relevance; 2 = Small relevance; 3 = Relevant; 4 = Very relevant; 5 = Fully relevant).
32 It was not a conceptual valuation fitting any destination, but an applied one for the
33 specific case of Andalusia. Finally, the assignment of the weights for the key areas were
34 carried out by the policy actors, in order to incorporate their policy decisions depending
35 on the relevance of each area for their idea of Tourism policy and the future planning
36 process (Likert scale applied: 1 = Low relevance; 2 = Medium relevance; 3 = High
37 relevance).

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44 Finally, the policy actors exercised a key role identifying the relative importance of the
45 various indicators in order to construct the final composite index (Freudenberg, 2003;
46 OECD, 2008).

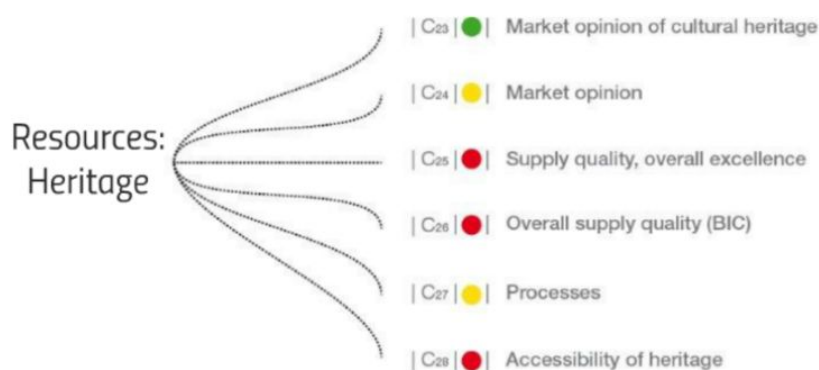
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Another important contribution of the SISTA WG in this phase was to adapt a complex information to a lay audience, using a universal colour code based on the traffic light system of alert. The green colour shows when the aspect measured is evolving towards sustainability, yellow if it is stable (moving in a range of $\pm 1\%$) and red if it is evolving away from sustainability.

The 'usability profile' should be subject to collective and conscious steering (Bauler, 2012). For our model, the usability profile was carefully and consciously designed by the

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3 graphic designer from SISTA WG. In figure 2 we include an example of the SISTA
4 visualization for a specific key topic. It favours an easy and quick interpretation of the
5 situation.
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9 Figure 2. Example of visualization for the key theme "Resources Heritage" within the key
10 area "Quality" of SISTA.
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27 Source: Authors, based on Junta de Andalucía (2016b).
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30 The above described use of composite indicators, and the focus on the target audience
31 with a user-friendly interface design with elements easy to interpret and understand by
32 the end users are important contributions of the SISTA as a performance tool. The ability
33 to provide an overall assessment of developments in the subject at hand, in a way that
34 can be easily interpreted and communicated to the intended target audience are key
35 components of a performance tool (Miola & Schiltz, 2019).
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40 Lastly, in the **Test phase** we discovered that the feasibility of the calculation of the
41 indicators was very high. The high statistical development of the Region of Andalusia
42 allowed the calculation of 79% of the 348 indicators using freely available official
43 sources. The lack of information for specific indicators was because they were still new
44 areas (such as mobile technologies), because not enough attention was paid (such
45 accessibility issues) or because of lack of collaboration of the necessary stakeholders
46 (governance area).
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50 The time unit for the calculation of the indicators is the year, but the time frame for the
51 benchmarking period is identified with planning periods (4 years), starting in 2012 as the
52 first year after the previous planning period. The reference point of each indicator, for
53 most of the cases, was the average value calculated for the period 2008-2011, as the
54 baseline situation when the planning process started.
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3 The members of the SISTA WG calculating the indicators were feeding the system
4 whenever the required statistical information was available, which did not always
5 correspond with the natural year. Therefore, when the policy actors needed the annual
6 update, what they got was a snap-shot of the results with the available information at
7 that time.
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11 Policy actors identified two types of analysis when they made use of the SISTA: 1.
12 Strategic evaluation in order to design departure and arrival scenarios that accurately
13 portray the situation of the tourist destination before and after planning and 2.
14 Continuous evaluation that serves as a warning system for deviations in results or
15 significant changes to the environment, with the aim of correcting them in time and
16 avoiding imbalance in the sustainable tourism development model.
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21 In order to maximise this analytical capacity, one of the responses of the SISTA WG to
22 those requirements was to impose relative targets systems that assess progress towards
23 greater sustainability using simple indicators as a way to measure progress and using
24 dynamic composite indicators as a system of alerts (Lozano-Oyola et al., 2019). This
25 method allows to analyse the evolution recorded by the destination from a period taken
26 as a reference to the measurement period. The SISTA presents the evolution of
27 indicators throughout the planning 4 years interval, but no comparisons are made of the
28 indicator values against absolute thresholds or benchmarks. Therefore the SISTA cannot
29 offer absolute measurement, i.e. it is not possible to determine if the destination is
30 sustainable or not, but it is possible to understand how the destination is progressing.
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38 **4. DISCUSSION AND CONCLUSIONS.**

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41 This paper presents a case study where policy actors were fully embedded in the design
42 and development of the system of indicators in monitoring its results. This research
43 responds to solve the discrepancy between the abundance of research, and its uncritical
44 character towards the soundness of proposed solutions that can lead to insufficiently
45 informed policy recommendations (Budeanu et al., 2016). We identify how policy actors
46 influenced the success of the design and implementation of a system of indicators for
47 managing the sustainability of tourism: the SISTA. This is one of the main contributions
48 of this paper, which can serve as a reference to any tourist destination that seeks the
49 creation and development of a usable measurement system with a practical vocation
50 and as a reference to research initiatives finding a better adaptation between academic
51 proposals of measurement tools and their applicability.
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58 Although the end goal of the explained process in this paper is to have a system for
59 measuring sustainability of tourism, however this was not the only benefit obtained. The
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3 development process itself implied many other secondary benefits of great interest.
4 These benefits have been reported for similar experiences: in some countries the
5 process of implementing the Sustainable Development Goals (Eurostat, 2018)
6 framework could be more important than the final result in terms of performance (Miola
7 & Schiltz, 2019).
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11 On the one hand, a series of intangible benefits are obtained (Gahin et al., 2003) such as
12 building networks between academic and policy stakeholders that offer mutual learning
13 opportunities (Becker, 2005) not only in relation to sustainability measurement, but also
14 related with statistics, sources of information, governance and beyond. On the other
15 hand, the development of a system of indicators for policy purposes allows the
16 identification of those aspects that are relevant policy areas, but that the statistical
17 system cannot provide enough insight. The SISTA WG found that some policy objectives
18 that are relevant for tourism are not integrated yet in the priorities of producers of
19 official statistics. The cooperation with producers of statistics helps to include some
20 issues at the top of the political agenda for tourism (such as sustainability, accessibility
21 and quality of jobs) as official statistics priorities.
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28 The SISTA experience was a process of continuous improvement, where advances in
29 definitions, methodologies or statistical and / or documentary tools were continuously
30 integrated. It might be seen as this policy learning process constitutes only a first order
31 change according to Hall (2011), as is primarily focussed on the setting of policy
32 instruments and/or indicators. However, this author also acknowledges that the
33 introduction of new policy indicators may potentially represent a second order change
34 in policy learning, as the selection of policy indicators can reflect a change of policy
35 paradigms within which they are selected. Indeed, the definition of sustainability in the
36 “General Plan for Sustainable Tourism of Andalusia, Horizon 2020” (Junta de Andalucía,
37 2016a) expands the traditional one that only integrates the economic, environmental
38 and social dimensions.
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45 Although there is agreement with respect to basic dimensions to be included in the
46 concept of sustainability, there is no yet a clear consensus on a universally accepted
47 framework for measuring tourism sustainability (Asmelash & Kumar, 2019; Torres-
48 Delgado & Saarinen, 2014; Cernat & Gourdon, 2012). The implication of this lack of
49 consensus is that there is not a list of common and agreed indicators and this directly
50 affects tourist destinations' possibility of implementing benchmarking exercises. Most
51 of the experiences are based on developing new sets of indicators adapted to case
52 studies, as the SISTA in Andalusia. However, the destination-specific approach should
53 not be incompatible with having a set of core indicators integrating basic aspects of
54 sustainability on a more holistic or global scale (Roberts y Tribe, 2008). Proposals must
55 strike a balance between their contextual specificity and their global relevance (Torres-
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3 Delgado & Saarinen, 2014). The approach of basic standard core indicators improves the
4 possibility of benchmarking between tourist destinations and setting feasible targets by
5 observing values obtained by other similar tourist destinations, offering new possibilities
6 of analysis often nonexistent in current systems.
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10 The authors of this paper, seeking to advance in the search of a benchmarking
11 framework, and as part of their tasks at the Andalusian Regional Tourism Government,
12 also participated in two European experiences:
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16 1. The European Tourism Indicators System (ETIS) launched by the European
17 Commission in 2013 is a unitary system of indicators for sustainable
18 management of tourist destinations (European Commission, 2016). The Tourism
19 Regional Government of Andalusia participated in the first pilot phase of
20 implementing the ETIS and was one of 10 international destinations selected to
21 demonstrate pioneering initiatives, and progress in sustainable management.
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25 2. MITOMED+ Models of Integrated Tourism in the MEDiterranean Plus is a Interreg
26 MED funded project that supports involved regions in developing a responsible
27 and sustainable maritime and coastal tourism (Interreg Mediterranean
28 MITOMED+, 2019), where the Regional Government of Andalusia participated as
29 a partner. This project revised the ETIS for its application to coastal and maritime
30 destinations and was implemented in three Andalusian pilot destinations.
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35 From the authors' experiences in the SISTA and in the two above mentioned initiatives,
36 two aspect can be highlighted:
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40 1. The importance of the territorial unit and the level of government: SISTA has a
41 regional orientation, while ETIS and MITOMED+ have a local orientation. Local
42 destination experiences sometimes do not cover the complexity of wider
43 destinations (regions or countries), arising conflicts between the public policy
44 governance and the notion of subsidiarity (Hall, 2011) and the appropriateness
45 of smaller territorial units for identifying sustainability concerns.
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50 2. The importance of the statistical development of the institutions in each
51 territory: the correct assessment of sustainability and, hence its final usefulness
52 for local policy making, involves the calculation of certain indicators that without
53 advanced statistical development would hardly be possible to calculate (Bršćić
54 et al., 2020) . The statistical development itself should not condition the System
55 and the indicators to include but the information contained should be aligned
56 with the destination's (level of Government) delegated powers in terms of
57 tourism sustainability, with the cost that its calculation may entail and with the
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3 feasibility of maintaining the system over the time by the destinations, because
4 otherwise they would become theoretical models of difficult application.
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7 Authors acknowledge the benefits of the implication of official statistics bodies is the
8 process to achieve the comparison between destinations that will undoubtedly favour
9 the availability of basic variables in order to build homogeneous indicators and
10 comparable systems. Although there are already some advances such as the work done
11 by EUROSTAT making information available at the regional level (NUTS-2), there is still a
12 way to go, especially at the local level, as just 30% to 40% of the requirements of ETIS
13 could be met with official statistical data (Font, 2019).
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18 Another important aspect related to measurement systems linked to sustainability
19 public policies is that Governments have traditionally been identified as guided by short
20 term electoral goals and as lacking strategic vision (Go, Milne & Whittles, 1992; Voge
21 & Swanson, 1988). Sustainability problems may also pose additional temporality and
22 uncertainty challenges than other policy problems. Temporality challenges are related
23 to the short time scales determining political and policy cycles and uncertainty
24 challenges are related to the difficulty of judging the efficacy of policy measures (Hall,
25 2011). The process of developing the SISTA created awareness among policy actors
26 towards a longer term strategic use of data to support policy decisions, advancing from
27 being a simple support for political discourses. The uncertainty challenges usually imply
28 the reluctance of policy actors to make public negative indicators, trying to prevent
29 public opinion and potential voters from identifying some poor results as direct
30 responsibility of their management. Therefore, a real integration of a long term
31 sustainability requires a transformative change in governments.
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40 Transformative changes in dynamic systems such as tourism depend also on the
41 adaptability of the actors involved (Budeanu et al., 2016). The survival and continuation
42 of these changes and their benefits to policy-making can only happen when indicator
43 systems are maintained, tested and adjusted over time, allowing institutions to change
44 and adapt accordingly (Hezri, 2004). Every performance measurement system, in order
45 to meet the organizational targets, needs to be constantly maintained and – possibly –
46 improved (Francheschini, 2007). The SISTA was conceived as a long term tool, however,
47 the practical application along the years has been partial, either as a development of an
48 isolated key theme of the SISTA (tourism employment), or as a catalogue of feasible
49 indicators for specific planning objectives. This was the case of the indicator system for
50 the Plan against seasonality 2016-2018 (Junta de Andalucía, 2016c) or the Tourism
51 Marketing Plan of the Regional Government, Horizon 2020 (Junta de Andalucía , 2016d).
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58 The excessive number of indicators (348 simple indicators) also played against its
59 survival, as it was conceived, throughout the years and favoured its partial application.
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3 The continuous requirement of updating periodically the information from very diverse
4 sources and the incorporation of improvements that the evolution of the SISTA
5 demanded needed at least the dedication of one full-time and one part-time officer.
6 Staff resources were not fully adapted to this need and officers currently combine their
7 usual tasks with the partial maintenance of the SISTA, which allows them to meet
8 specific requests within a reasonable period of time, but in no case the maintenance of
9 the full system within SISTA.
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14 In conclusion, a system of indicators that measures sustainable development must be,
15 by coherence, sustainable itself. The system should not be endangered by budgetary
16 fluctuations, changes in the macroeconomic environment, or political changes. In many
17 organizations, leadership commitment to the development and use of performance
18 measures is a critical element in the success of the performance measurement system.
19 (Franceschini et al, 2007). The SISTA evolved in its goals and structure but was not
20 immune to political environment changes, however, the policy learning process left
21 many lessons learned inside the organisation which benefited from them along the
22 years.
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