

WB0030

Motivational profile of satisfied tourists in La Costa del Sol

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Objective:

To analyze the motivational profile of tourists who visit La Costa del Sol.

Method:

Sample: 144 tourists in Costa del Sol.

Instruments

- -Questionnaire of Satisfaction (Devesa-Fernández, Laguna-García and Palacios-Picos, 1997)
- -Questionnaire of Tourist Motivation

Results:

We found interaction between Social and Hedonistic Motivation; and between Utilitarian and Hedonistic Motivation.

Profiles of *satisfied tourists* in La Costa del Sol:

- -Those traveling with high hedonistic motivation and low utilitarian motivation.
- Profiles of unsatisfied tourists in La Costa del Sol:
- -Those traveling with low hedonistic motivation and high social motivation.
- -Those traveling with low hedonistic motivation and low utilitarian motivation.



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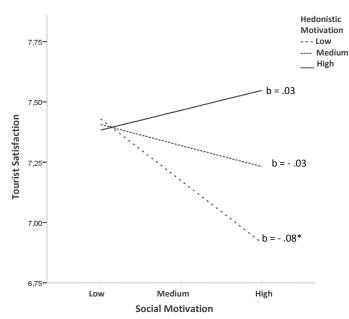


Fig. 1. Interaction between Hedonistic Motivation and Social Motivation as predictors of Tourist Satisfaction

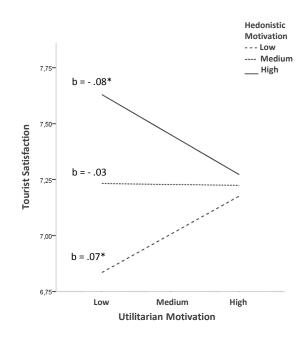


Fig. 2. Interaction between Hedonistic Motivation and Utilitarian Motivation as predictors of Tourist Satisfaction

Note: *: *p* < .05